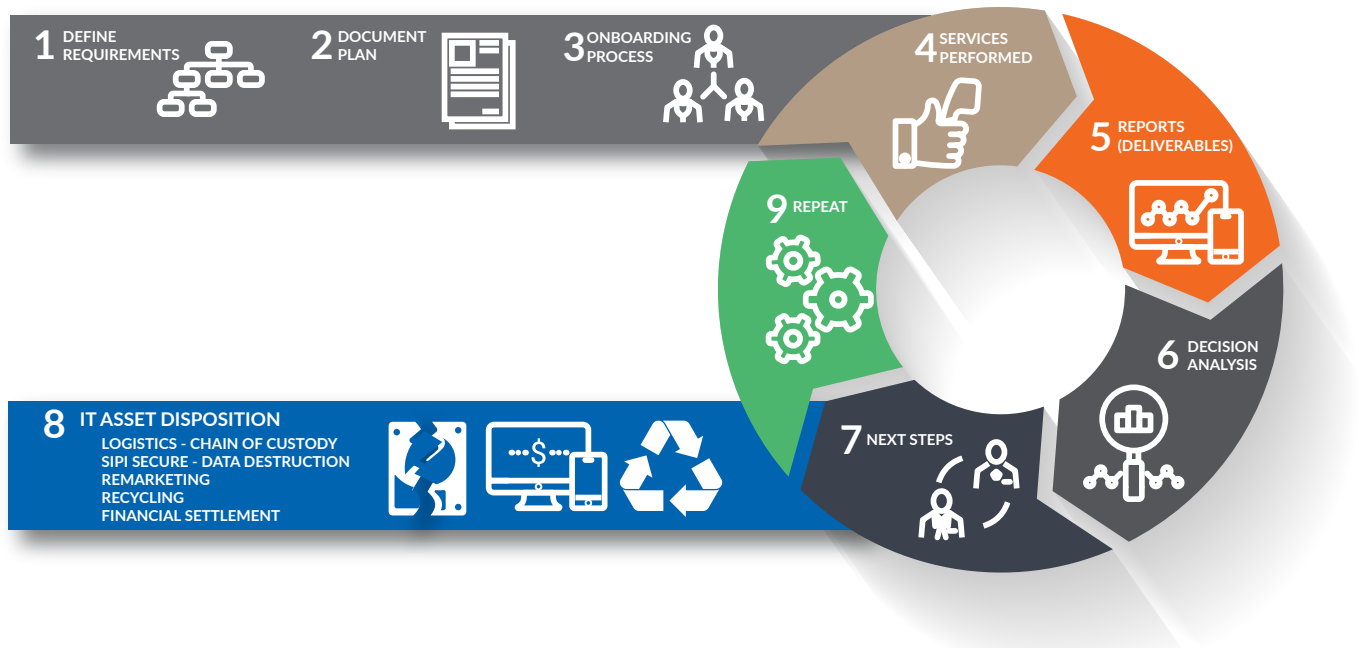# Inventory-as-a-Service

Why every business needs Inventory-as-a-Service

A full service INVaaS (Inventory as-a-Service) program captures all pertinent asset information right from the beginning. Of course, most companies start out that way! However, inventory data becomes distorted over time by risk factors such as non-reported losses, theft, malfunctioning assets, or IT staff changes. In addition, as businesses thrive and grow, more devices are acquired — meaning that IT support may not have the resources to keep up with demands. Or, even worse, inventory audits and other best practices simply don't happen.

Sipi Asset Recovery assists in the asset management process, by providing a suite of services:
- Physical inventory audit
- Asset Life-cycle Maintenance
- Reporting
- Consultative services
- End-of-life asset disposition and data destruction

By providing detailed analytics for your company assets prior to the refresh cycle, you are able to capture assets when they are at their maximum recoverable value. By supplying the resources needed to carryout inventory audits, you can increase the efficiency of your refresh cycle and by providing inventory services at a predetermined interval, over time, you have developed an IT culture of improved productivity.

1 DEFINE REQUIREMENTS

2 DOCUMENT PLAN

3 ONBOARDING PROCESS

4 SERVICES PERFORMED

5 REPORTS (DELIVERABLES)

6 DECISION ANALYSIS

7 NEXT STEPS

8 IT ASSET DISPOSITION
LOGISTICS - CHAIN OF CUSTODY
SIPI SECURE - DATA DESTRUCTION
REMARKETING
RECYCLING
FINANCIAL SETTLEMENT

9 REPEAT

Why It Matters To You.

For decades, Sipi Asset Recovery has been working with executives, IT and data security professionals around the world. It's important to us to bring the personal touch to every one of our partners.

Finance

Case: Your role spans more than just finance. You are core to the company's long-term strategy. Plus, you must grow revenue and reduce corporate risk amongst a rapidly evolving security landscape. It is up to you to make sure that the use of essential tools is helping your company achieving broader efficiency goals which is even more relevant as the relationship between finance and IT grows.

Sipi INVaaS Solution: Understanding the big picture of your IT asset investment is made easier for you with Sipi's INVaaS – You will gain insight into FMV vs. NBV with our audit process, giving you the results to make decisions to maximize your ROI. With INVaaS you will be able to manage costs and profitability through reoccurring inventory services and ITAD solutions.

Asset Management

Case: You are a superhero, and that is exhausting. You are responsible for the daily and long-term strategic management of hardware assets through their life cycle. You develop and implement procedures for tracking company assets, while overseeing quality control. You are also responsible for reconciling hardware inventory discrepancies to avoid data security risks.

Sipi INVaaS Solution: We know how challenging it is to track down every data-bearing asset in your organization. With Sipi's auditing capabilities, our expert technicians will do the tracking for. You will receive a comprehensive database of information that will help to verify the known assets, the not found assets and the assets you didn't know you had. With the ongoing services and monitoring in an INVaaS plan, you will have the data and reporting to help determine when to dispose of assets as well as protecting active inventory.

Information Technology

Case: You are responsibilities include developing your company's strategy for using technology resources. You ensure that technologies are used efficiently, profitably and securely. You are the one that examines the short- and long-term technology needs of your organization; when to upgrade to the latest. You know your way around regulatory compliance and intellectual property, forcing a need for exemplary data security.

Sipi INVaaS Solution: You will receive a detailed, on-demand picture of your organization's IT assets, which is crucial for developing strategic plans that look to the future. With INVaaS you will have the tools to feel confident that your assets are securely handled from discovery through disposition, including certificates of destruction and recycling.

Information Security

Case: You provide guidance and direction about how data security risks can be mitigated or reduced using information security controls. You know that security risks don't end once an asset is taken off line, you are responsible for ensuring that your company's data is 100% secure all the way through disposition.

Sipi INVaaS Solution: Our best-in-class secure asset disposition options can be integrated into your INVaaS program, working together to protect your brand and minimize risk. INVaaS will simplify your audits, keep you compliant, and guarantee your data is safe – all the way up to 100% destruction through Sipi FIREMELT.

Measuring the Benefits

Whether you're looking at long-term financial strategy or dealing hands-on with your IT assets -- it's the numbers in the end that count. Sipi's Inventory-as-a-Service reporting simplifies access to your data, empowering you to make decisions quickly.
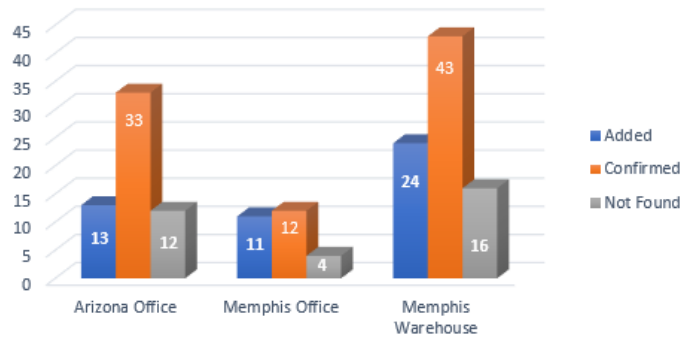
Asset Verification

The reality of inventory management is that, over time, risk factors result in lost assets. With Sipi's detailed reporting, you'll be able to quickly review location information that verifies known inventory and identifies discrepancies.

How you can use this data:
Quick resolution of discrepancies
      Red flag possible security issues
Uncover process inefficiencies
      Surplus corrections
      Decommission verification
      Economic impact -- ?? / tax implication

Asset Verification & Discrepancies

Added, Confirmed, Not Found by location:

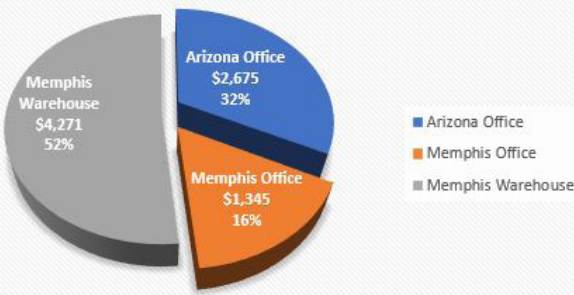| Location	Added	Confirmed	Not Found
Arizona Office	13	33	12
Memphis Office	11	12	4
Memphis Warehouse	24	43	16

Asset Value

Do you know where your most valuable assets are...and where your risks are concentrated? At a glance, find the market value or book value of your IT inventory at each location.

How you can use this data:
Establish refresh frequency
Assist with ITAD decisions

MARKET VALUE BY LOCATION

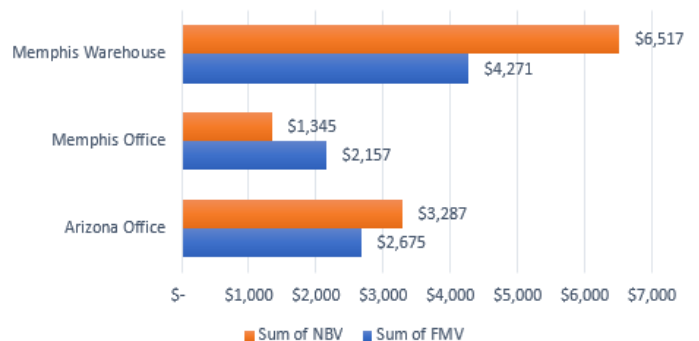| Location	Value	Percent
Arizona Office	$2,675	32%
Memphis Office	$1,345	16%
Memphis Warehouse	$4,271	52%

Optimum Turnover Time

Sipi's inventory reporting makes it simple to get an overview of your inventory's worth by comparing the value on the books with the current market value. Drilling down from the high level view, decision makers can quickly assess the financially optimum time to turn over each asset.

How you can use this data:
Trend analysis on Asset Type - value
Geo-based location turnover planning
Future guidance on value-based inventory turn decisions
Fore-casted value change
Monthly/quarterly frequency report

MARKET VALUE VS. BOOK VALUE

Location	Sum of NBV	Sum of FMV
Memphis Warehouse	$6,517	$4,271
Memphis Office	$1,345	$2,157
Arizona Office	$3,287	$2,675

*All charts shown above are a representation of the reporting capabilities available.

Sipi
Asset Recovery

Contact Us: **(847) 750-9350** | **sales@sipiar.com**

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Sipi Asset Recovery is a global ITAD service provider headquartered in Elk Grove Village, IL. Our purpose is to help your company mitigate the risks that are associated with the disposition of end-of-use IT assets by providing a complete portfolio of services. Our ITAD experts listen to your needs and organizational protocols regarding data security and environmental compliance, to create an ITAD plan that is unique to your company's needs, not a cookie-cutter solution.

Sipi's programs and services provide as much value recovery as your CFO is looking for, from logistics and remarketing of assets or harvested parts, to savings through the different methods of disposition including FIREMELT when you need 100% certainty that your data is secure. With our customer portal, there will never be any question about where your assets are in the process, because we provide convenient online traceability of each asset from start to settlement, including digital certificates.

Your brand reputation is as important to us as it is to you, we take data security and environmental compliance very seriously and show that in our industry certifications, so you know that we are compliant and kind to the environment.

e-Stewards | R2 | ISO 9001 | ISO 14001 | OHSAS 18001   HIPAA Compliant | PCI-DDS Compliant

www.sipicorp.com/sitad

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